

# Questionnaire for Value chains -Prunings and Plantation Removal

Value chains : Prime mover and Main Characteristics								
Stakeholder Type	Farmer Public Institution Final Consumer ESCO			Agrarian Cooperative Agro-Services Farmer Association Agro Industry				
	Pellet Producer			Biomass Supplier				
Location of Prime Mover								
Municipality :	Fejo							
Latitude :	54.946097							
Longitude :	11.373023							
Svendborg  Nakskov  Google data ©2018 Geof	Vordingborg  Falster  Maribo  Nykøbing Falster  Jolland Falster  Sasis-DE/BKG (©2009), Google							
Type of Residue used in value chain	Pruning	Plantation Re	moval	Both				
Crop Species used in Value Chain	olives peaches cherries grapefruit	vineyards apricot oranges hazelnuts		apples nectarine tangerines chestnuts	pears plum lemons almonds			
Total Plantation Area inv (ha)	olved in the Value Chain	70						
Typical APPR biomass p	roduction (tonnes/year)							
Start Date of the APPR va	alue chain (Month-Year)							

### Key success Factors in Value Chain

#### Keys of success

Select the key success factors of your value chain in scale 0-3. Then indicate the 3 most crucial factors.

Check as many as apply

Factor Group	Description		the inf lot relev fluenced s;(3)It w	Check the 3 most crucial factors in WHOLE table			
		0	1	2	3	?	
ect	There was an important effort in determing the feasibility and planning prior starting the business						
Project	The implementation of the chain considered the target consumers and their quality requirements						
	Market was analysed, and contracts prepared prior start						
Product Quality	Biomass was labelled or certified according to existing standards						
	The quality of the biomass product is object of an assurance process						
Community	Permanent crop plantations are quite extended. The use of the agrarian residues for biomass was regarded by community as quite beneficial						
	There was an intense information campaign to promote social acceptance						
	Argarian residues utilisation for energy was subject of debate by policy makers and/or by social groups in months, or years before the investment was done						

Factor Group	Description	Check the influence in success:(0)- Not relevant;(1)-May have influenced;(2)-Important for success;(3)It was crucial;(?)-Unknown					Check the 3 most crucial factors in WHOLE table
	There was already a mature market of biomass	0		2	3	?	
	There was a shortage of usual biomass resources						
Market	There was a high increase of biomass demand (e.g. new power plants opened, increase og household biomass heating)						
	The price of biomass locally rose, and made biomass residues of economic interest						
	Target biomass market was stable and secure						
ies	There was a recent reconversion of a sector (mining, metal industry etc.) leading to a high need of re-orientate economic activities. Biomass was one of the targeted new economic activities						
Local Capacities	There was already service companies/persons with capacities to start new biomass chains on prunings/plantation removal						
	There was a campaign of information for biomass procurement						
	Pruning and/or agricultural residues were quite an issue in the course						

Factor Group	Description	N inf	Check the influence in success:(0)- Not relevant;(1)-May have influenced;(2)-Important for success;(3)It was crucial;(?)- Unknown  0 1 2 3 ?				Check the 3 most crucial factors in WHOLE table
Pruning Management	The management of the pruning/plantation removal is recognised to be expensive. Farmers found pruning for energy a good idea						
Mar	There were already experiences in mobilisation/treatment of prunings/plantation removal (pilot experience etc.)						
	The high density of permanent crops plantations in the area						
Regulation	There is strict regulation making compulsory treatment/management of the residues						
	Lobbying of stakeholder groups caused policy makers to promote changes in regulation						

Factor Group	Description	releva Imp	he influe nt;(1)-Ma ortant fo crucia	Check the 3 most crucial factors in WHOLE table			
		0	1	2	3	?	
	The subject of argarian residues for energy was subject of new supporting measures						
	Enviromental regulations placed funds for subsidising partly pruning/plantation removal collection						
Support	The biomass consumption sector leading to pruning/plantation removal utilisation was subject of recent support for expansion						
	Availability of financial support (loan guarantees, green banks, etc.)						
	There was a combined initiative supported for LIFE (or equicalent) programs (for GHG reduction, for improving competitiveness, etc.)						

	There were published plans and/or roadmaps for biomass utilisation (including pruning/plantation removal utilisation)					
	There were clear objectives in mind of policy makers for utilisation of pruning or argarian residues					
	Existence of public initiative as pioneer in pruning/plantation removal utilisation leading to investment in public infrastructure (e.g. private/public consortium to use pruning for heating in public schools)					
	There were special taxation for the pruning/biomass (or agricultural residue) utilisation					
	There was a public media campaign to boost utilisation of prunings/biomass (e.g. in common by various city councils, or various countries)	n to boost ation of omass (e.g. in or various city or various				
	The use of pruning/plantation removal was integrated with other enviromental/public strategies (e.g. landscaping conservation of vineyar scenery)					
	There was a ban to burn agricultural residues by open fires				<b>✓</b>	

Factor Group	Description	releva	he influe nt;(1)-Ma ortant fo crucia	Check the 3 most crucial factors in WHOLE table			
		0	1	2	3	?	
itics ain	There were pre-existent collaborations established between farmers sector and biomass cosumers/traders						
Logistics Chain	The introduction of new technologies (machine, handling systems, logistic chain) supported the implementation of new chains						
	Private investment for entepreneurs was incentivised						

#### Short summary of the initiative (<100 words)

Summary of the value chain

The pruning in the farm is done manually and the big branches are used for self-consumption in a boiler for self-heating. The rest is being shredded by the machine brand Perfect by driving 2 times on each row so that it can shred all branches. The machine is mulching the branches in a homogenous product and the bigger pieces are reintroduced and mulched again to give the same result.

## Laust Spandet Jensen (Fejo)

VAL	UE CHAIN ACTORS	Farmers	Farm cooperative / agro productive organization	Agro services Company	Techno- logistics services in agriculture	Biomass energy plant builder /dealer	Energy service company	Biomass consumer / energy user
	APPR biomass producer	1						
S	Harvesting & conditioning	1						
VALUE CHAIN PROCESSES	Biomass 1 <sup>st</sup> haulage/ Transport							
HAIN PR	Pretreatment & Storage	1						
ALUE CH	Biomass further processing	1						
>	Biomass transport							
	Energy conversion	1						

1 Mr. Laust Spandet Jensen

	Fuel Specifications		
Final form of Biomass prior to Exploitation	Bales of branches Hog fuel-shredded		Wood chips Pellets
Moisture content (%) :			
Max Content of Ash (% a.r.):			
Min LHV (kj/kg a.r.) :			
	Value Chain Details and Prices of fuels		
End-users	Self-consumption Public-private buildings Biomass to Market		Industrial heating Distributed heat networks
Distance between biomass production and its final use (km): Storage options	On-farm storage Intermediate storage prior transporting to e Direct delivery and storage at final user	nd use	er
Ownership of the APPR harvesting machinery	<ul><li>No storage</li><li>✓ Farmer</li><li>Leasing</li><li>3rd party-private</li></ul>		Farmer's community Municipality-public

Prices of fuels sold	Price of APPR biomas					
to final consumers	Price of regular wood	Price of regular woodchips (€/t)				
	Price of ENPLUS pelle	ets (bulk-€/t)				
	Price of domestinc he	eating gasoil (€/I)				
Have you filled the quest mechanized pruning/plan		Yes	□ No			
If yes, please provide the used on that questionnal	name or e-mail you have ire					

